

# Download The Advisors Guide To Life Insurance

This clearly written guide provides information essential to the exercise of due care for the purchase and retention of life insurance policies. Major life insurance terms are clearly explained. *The Advisor's Guide to Life Insurance*: Ph.D., CLU, Harold D. Skipper, FSA. Wayne Topping: 9781616321079: Amazon.com: Books. *The Life Insurance Policy Crisis: The Advisors and Trustees Guide to Managing Risks and Avoiding a Client Crisis* [E. Randolph Whitelaw, Henry Montag] on Amazon.com. \*FREE\* shipping on qualifying offers. For many years, life insurance was considered one of the most ethical and stable financial services businesses. But *The Advisor's Guide to Life Insurance* is designed to assist advisors in making better informed life insurance recommendations to their clients, and it also serves as an expert training tool for advisors and their staffs. This clearly written book provides information essential to the exercise of due care in the purchase and retention of life insurance policies. *The Advisor's Guide to Life Insurance Taxation* provides a quick reference to answer common client questions and identifies more complex areas where the PPI Planning Services team may be required. Here are some of the common questions we answer in this guide: